

DUSTLESS BLASTING®

CATALOG & INFORMATION



The future of surface preparation.®



CONTENTS

STARTUP BUSINESS

- Business Ownership
- Why Dustless Blasting?
- How Much Money Can I Make?
- 10 Reaching Customers
- **12** Support & Training

EXISTING BUSINESS

- 16 Your Toughest Jobs Made Easy
- 18 Saving Your Business Money
- Ochoosing The Right Machine

THE EQUIPMENT

- 24 Made to Move
- **26** Specs: Mobile Trailers
- **30** Specs: Blast Pots
- 32 Specs: Air Drying & Cooling

NEXT STEPS

- **34** Financing
- 36 FAQ



BUSINESS OWNERSHIP

Ready for a change?

Dustless Blasting is pioneering a new industry
— **mobile paint stripping and cleaning.** With
versatile equipment that is made to move, you can
offer a variety of onsite services.

Here's what inspired us to create this exciting business opportunity:

- Revenue Potential: The mobile paint stripping and cleaning industry is valued at over \$10 billion annually, with strong year-over-year growth.
- High Demand: Look around. Everything is painted, rusty, or dirty. The demand for this service is everywhere, but providers are few and far between.
- Low Overhead / Startup Costs: You can start a business for around \$50,000!
- Quick Startup Time: You can be operational in days — not weeks or months.
- **High Margins:** Need we say more?
- Scalable Growth: It's easy to scale your business by adding trailers and crew as you grow.

 Smart Risk: Benefit from a community of business owners, marketing support, and a trusted brand to help you succeed — all without franchise fees.

Did we mention it's NOT a franchise?

You work hard for your money, so we believe you should **keep all the profits.**

- No ongoing fees
- No corporate limitations
- No territories
- Keep 100% of your profits

Financing

Dustless Blasting is proud to offer a financing option for your purchase. Equipment financing offers several advantages:

- Preserve Cash Flow
- Predictable monthly expense
- Start making money right away





WHY DUSTLESS BLASTING?

Dustless Blasting is a method of wet abrasive blasting that efficiently removes paint, corrosion, and coatings from a variety of surfaces including metal, brick, and wood.

Unlimited Revenue Potential

Dustless Blasting equipment owners have a distinct **competitive advantage**.

Armed with brand recognition, marketing support, reliable American-made equipment, and a self-contained rig made to move, you're able to perform countless onsite jobs others simply cannot.

You can offer paint stripping, cleaning, and etching services in a variety of **high demand markets**.

Some examples include:

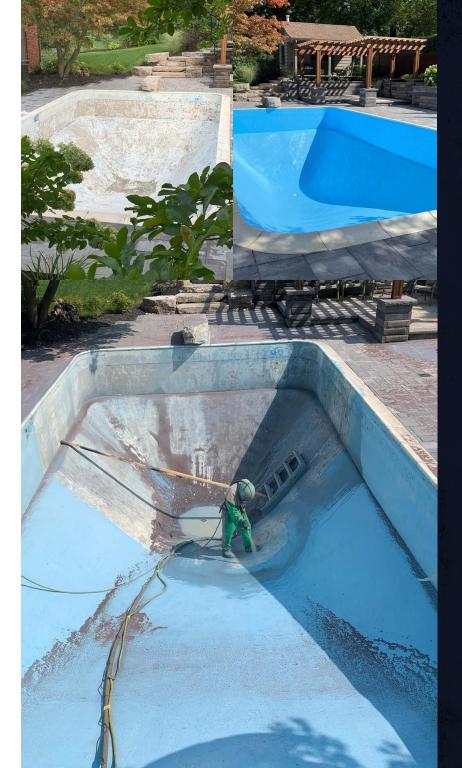
- Automotive: paint, rust, and body filler removal, powder coating removal, classic car restoration, and more.
- Commercial: building exteriors, graffiti removal, line stripe removal, stone etching, and more.

- Residential: home exteriors, decks, patio furniture, swimming pools, concrete, stone, and more.
- Fleet: fleet trucks, buses, railroad cars, ships, boats, and more.
- Construction: masonry cleaning, heavy equipment, cleaning, paint stripping, and more.
- **Industrial:** factories, machinery, metal buildings, tanks, towers, and more.

The bottom line is that almost everything is painted, rusted, or dirty. By restoring items, you are providing customers with a valuable alternative to purchasing new. It's a win-win for everybody.

"I had more business than
I could handle. I made my
investment back in about two
months. I have used it to strip
brick, concrete, and burned
wood for a local disaster
restoration company."

RYAN W., BUSINESS OWNER



I can run my machine for **5 HOURS** a week.

5 hours x \$300/hour = \$1,500/week x 52 weeks =

\$78,000YEARLY GROSS REVENUE

I can run my machine for **10 HOURS** a week.

10 hours x \$300/hour = \$3,000/week x 52 weeks =

\$156,000
YEARLY GROSS REVENUE

I can run my machine for **40 HOURS** a week.

40 hours x \$300/hour = \$12,000/week x 52 weeks =

\$624,000 YEARLY GROSS REVENUE



HOW MUCH MONEY CAN I MAKE?

Part Time

- Supplement your income on the weekends
- Make some extra cash in retirement
- Fit around an unconventional work schedule

(e.g. offshore worker, teacher, firefighter)

Even if you plan to run your Dustless Blasting machine for only 5 hours a week, the cash adds up. That's because our contractors make, on average, **\$300 per hour** of blasting.

Full Time

- **Escape** your nine-to-five
- Start working for **yourself**
- Stop making someone else rich

If you can run your machine for 10, 20, or even 40 hours a week, you'll see why so many of our contractors are happy to quit their jobs in favor of working for themselves.

Scaling up

If you start to get more business than you can handle, scaling up is simply a matter of buying another machine, teaching someone how to use it, and sending them off to do the jobs you can't.

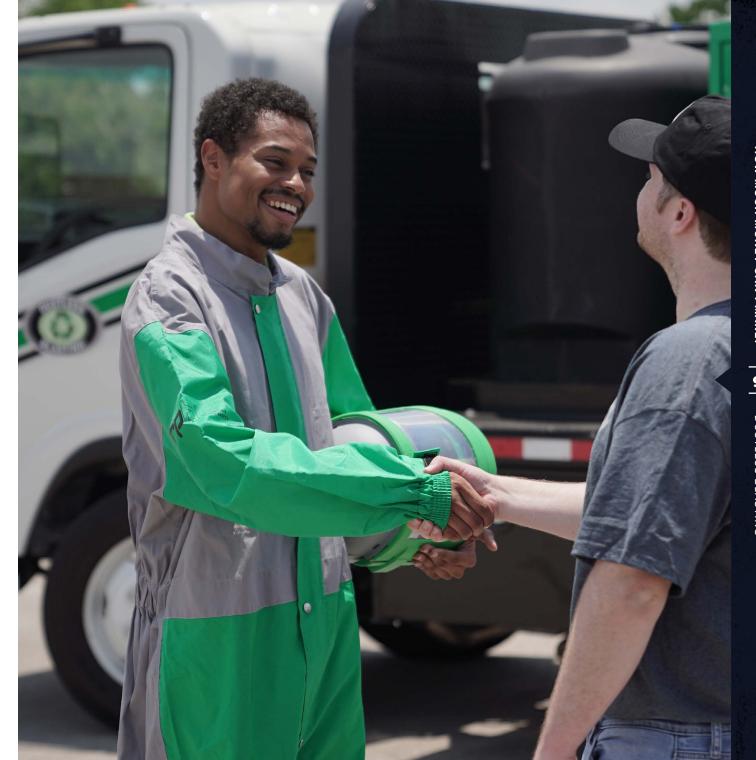
Based on blasting for under 20 hours a week, your business could plan to deliver sales of about:

- \$300,000 in the 1st year with 1 mobile system
- \$600,000 in the 2nd year with 2 mobile systems
- \$900,000 in the 3rd year with 3 mobile systems

Adding Services

The opportunities to make money don't stop after you have removed the old coatings, rust, and grime for your customer. You can use the auxiliary air ports to power paint guns, air tools, and more.

This means you can **offer sealing, priming, or painting** services in addition to blasting — and
charge a premium for doing so. After all, this
makes you a **one stop shop for your customers.**



HOW TO REACH CUSTOMERS

The Importance of Marketing

It doesn't matter how good your services are if potential customers can't find you. That's why we set you up for success with a full suite of marketing materials.

Printed Materials and Apparel

Impress your customers with professional trifold brochures, quote forms, business cards, and shirts, all customized with your company information.

Online Presence and Advertising

The vast majority of consumers — 97% to be exact go online to find a local service. If you want them to choose your company, you need to be on the web. We can build a customized website for your business that's full of information, pictures, and videos to show off your work.

We can also create social media ads and Google ads for your business, which are shown to thousands of potential customers in your area.



RACK CARDS





CUSTOM SHIRTS



BUSINESS CARDS

MARKETING MADE

UNLOCK THE POWER OF PROMOTION. DRIVE SUCCESS FOR YOUR BUSINESS.



ONLINE PRESENCE PACKAGE® \$3,499

Business Website + Business Email

- Custom, Mobile-Optimized Website
- Search Engine Optimization (SEO)
- Secure Web Hosting Included (1 Year)
- Business Domain Included (1 Year)
- Monthly Site Analytics Reporting
- Microsoft 365 Email Plus (Outlook)
- Word, Excel, and Power Point Included







AD SUBSCRIPTION PACKAGES

Boost your new blasting business with a digital ads package that helps customers find **you**. All at a budget-friendly and fixed monthly cost.



GOOGLE ADS

STARTING AT \$364/MONTH

We'll run a personalized Google Ads campaign for you to digitally reach people in your area and make them aware of the services your business offers.



SOCIAL MEDIA ADS

STARTING AT \$364/MONTH

We'll design a tailored advertising campaign for you on both Facebook and Instagram, ensuring your business reaches the right local audience and promotes your services.



SUPPORT EVERY STEP OF THE WAY

When you purchase our equipment, you become a part of the Dustless Blasting family.

Hands-on Training

Receive hands-on training in Houston, TX when you pick up your machine. **Operation is simple** and only takes a few minutes to learn.

Dustless Blasting Academy

The Academy features **in-depth articles and videos**, which will give you the techniques to become a blasting expert.

Private Facebook Group

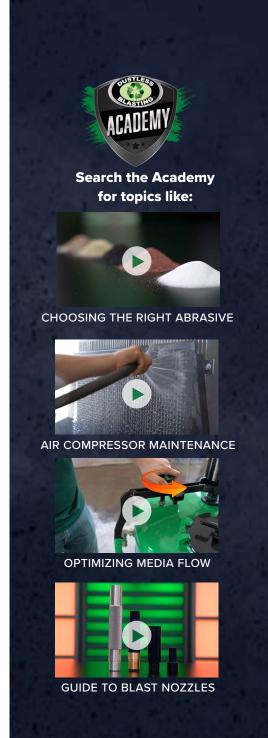
Mobile business owners share advice, ask for help, and learn from their experienced and successful peers.

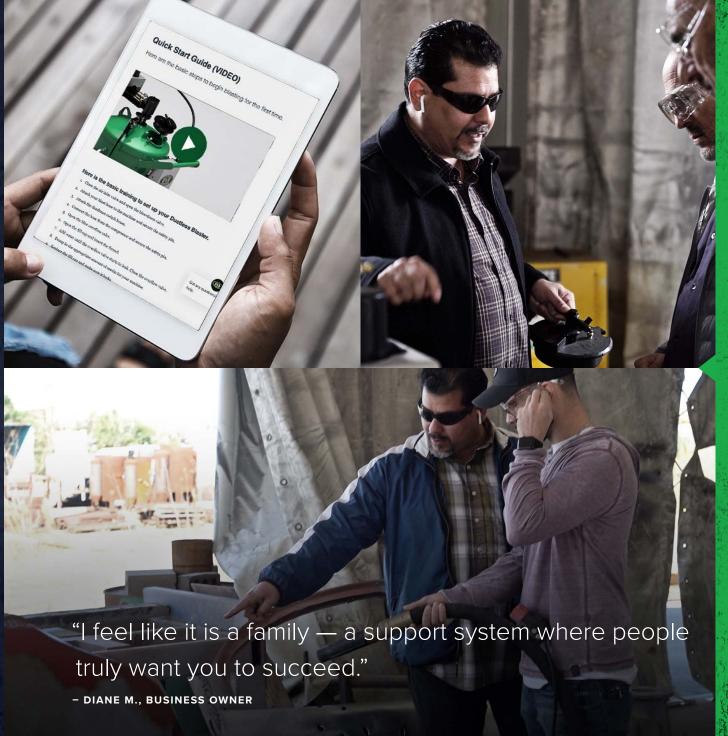
Online Store

Shop online 24/7 for parts, repair kits, or consumables. Next-day delivery and in-store pickup are available.

Personalized Help

Contact us any time for tech support online or by phone.









YOUR TOUGHEST JOBS MADE EASY.

What is Dustless Blasting?

Dustless Blasting is the world's fastest, most cost effective and environmentally friendly surface preparation tool. It is capable of dry blasting, wet blasting and soda blasting with one easy to use machine.

How does it work?

- When wet blasting, water and media are mixed in the blast pot.
- Water encapsulates the abrasive and coating being removed, preventing them from becoming airborne. The droplets fall to the ground, keeping surrounding areas clean.
- The water adds mass and energy, making Dustless
 Blasting equipment more powerful than traditional sandblasters.
- **Rust inhibitor** prevents flash rust for up to 72 hours.

Venturi Suction Delivery System

As opposed to a gravity-fed system, Dustless Blasting uses Venturi suction. This pulls the abrasive and water from the bottom of the blast pot, and moves the mixture out of the top. This delivery system makes Dustless Blasting equipment ultra reliable, easy to operate, and clog resistant.

Gravity Fed System

- •Multiple valves, wear parts, and intricate control boxes.
- •Prone to failure.
- •Parts are often proprietary to the manufacturer.

Dustless Blasting

- •A simple system.
- •No proprietary valves.
- •You'll never need a field tech to come service it.





SAVING YOUR BUSINESS MONEY

Efficiency

- Workers can continue their job while blasting is performed — even welders and painters.
- Consumes 1/3 less abrasive than dry blasting.

Speed

- More powerful than dry blasting, allowing the operator to complete work faster.
- Blasting is approximately 20 times faster than sanding or grinding coatings away.

Safety

- Because dust is suppressed, there is no impact on visibility. This reduces the risk of accidents.
- A wet delivery method, such as Dustless Blasting, is recommended by OSHA as a primary means of protecting workers from silicosis and the hazards of airborne abrasive blasting materials.

Environmental Excellence

- Debris is captured with water during the blasting process, making containment and clean up easy.
- Perfect for use in areas with strict environmental rules and regulations.

Versatility

- Optional air drying and cooling system gives you the flexibility to blast wet, dry, or with soda.
- Use a variety of compatible abrasives, including crushed glass, garnet, slag, glass bead, soda, walnut, corn cob, plastic, and more.
- Blast pressure and flow are easily adjustable to suit any surface.

The Mobile Advantage

 Mobile configurations are available, allowing you to take your services on the road and diversify your income.



FISH HATCHERY TANK CLEANING

Dustless Blasting 16 man hours

\$240 labor cost (\$15/hr)

Grinding 320 man

320 man hours **\$4,800** labor cost (\$15/hr)



SAVED BY DUSTLESS BLASTING



FULL VEHICLE RESTORATION

Dustless Blasting

4 man hours

\$60 labor cost (\$15/hr)

\$240 material cost

Sanding

80 man hours **\$1,200** labor cost (\$15/hr)

\$1,600 material cost

\$2,500 and 76 man hours

SAVED BY DUSTLESS BLASTING



REFINERY LEAD PAINT REMOVAL

Dustless Blasting

5 days of labor **\$0** scaffolding cost VS

Traditional Sandblasting
10–12 days of labor
\$50,000 scaffolding cost
\$2,000 cleanup cost

\$52,000 and 5-7 days

SAVED BY DUSTLESS BLASTING



CHOOSING THE RIGHT MACHINE

Which Blast Pot Should I Choose?

- Every blast pot is capable of the same process.
 The main difference is in continuous run time.
- Productivity is determined by the size of the compressor and the abrasive-holding capacity of the blast pot.
- The higher the CFM rating of the compressor, the larger and more efficient the blast pattern.
- The bigger the blast pot, the more water and abrasive mixture you can use before stopping to fill up.

Requirements

 Standalone blast pots are recommended for businesses that own a high-volume air compressor.



"It took two weeks and four guys to remove the calcium and algae from these fish tanks. With Dustless Blasting, we finished it in two days."

- DAVE C., ARIZONA GAME & FISH



Compressor Ready Carts

Compressor-Ready Carts come with a standalone blast pot and a portable Air Drying and Cooling System (ADCS). This system provides a clean and dry air supply for dry blasting, soda blasting, or industries using high- purity compressed air.

Air Drying and Cooling Systems

- A solution to wet and dirty compressed air.
- Removes moisture and provides a properly treated air supply that increases productivity and prevents damage to equipment.
- Allows for dry blasting while preventing clogs from damp abrasive.





THE EQUIPMENT.

Specifications & Pricing

\$

MADE TO MOVE

AUXILIARY AIR PORTS

POWERS YOUR PAINT SPRAYERS, COMFORT SYSTEMS, AIR TOOLS, AND MORE

BLAST POT

UNBEATABLE BUILD QUALITY

WATER STORAGE TANK

TACKLE ANY PROJECT, REGARDLESS OF WATER AVAILABILITY AT JOB SITE

BLASTING

LARGE TOOL BOXES

STORE RUST INHIBITOR, HOSES, AND ACCESSORIES



TOOLS

POWERFUL COMPRESSOR

AMPLE AIR SUPPLY TO POWER YOUR BLAST POT AND OTHER

AIR DRYING & COOLING SYSTEM
ALLOWS FOR DRY BLASTING OR SODA
BLASTING IN ADDITION TO DUSTLESS

SPARE TIRE

FILL CI

PURPOSE-BUILT TRAILER

MANUFACTURED BY MMLJ IN HOUSTON, TX

HIGH-VOLUME WATER PUMP

INCLUDES PORT TO ATTACH A HOSE FOR EASY CLEANUP



MOBILE EQUIPMENT

COMMERCIAL & INDUSTRIAL



COMMERCIAL & LIGHT INDUSTRIAL



RESIDENTIAL & COMMERCIAL



RESIDENTIAL & LIGHT COMMERCIAL



RESIDENTIAL &

LIGHT COMMERCIAL

	DB800® Mobile Dual XXL	DB800® Mobile XL	DB500 [®] Mobile XL	DB500 [®] Mobile S	DB350® Mobile XS
BLAST POT CAPACITY	8 cubic ft (each)	8 cubic ft	5 cubic ft	5 cubic ft	3.5 cubic ft
BLAST TIME	~90 min (each)	~90 min	~60 min	~60 min	~45 min
COMPRESSOR CFM	425 CFM	250+ CFM	185 CFM	185 CFM	185CFM
WATER PUMP	Two 48 gpm	48 gpm	48 gpm	48 gpm	48 gpm
WATER TANK	Two 150 gal	100 gal	100 gal	100 gal	100 gal
AIR DRYER / COOLER	ADCS-2500	ADCS-1500	ADCS-350	ADCS-350	Portable ADCS
BLAST HOSE	200' (Four 50' sections)	100' (Two 50' sections)	100' (Two 50' sections)	100' (Two 50' sections)	100' (Two 50' sections)
NOZZLE	SLV-6 (each)	SLV-6	SLV-5	SLV-5	SLV-4
DECK DIMENSIONS	20' L x 8'6" W	16' L x 8' W	16' L x 8' W	14' L x 5' W	12'3" L x 2'6" W
TOTAL TRAILER DIMENSIONS	24'6" L x 8'6" W	20' L x 8' W	20' L x 8' W	18'6" L x 6'6" W	13'6.25" L x 2'6" W
AXLES	Two 7,200 lb axles	Two 5,200 lb axles	Two 5,200 lb axles	Two 6,000 lb axles	One 3500 lb torsion axle
DRY WEIGHT (APPROX.)	11,000 lb	6,840 lb	5,840 lb	4,320 lb	1,800 lb
WATER	30 gal (each)	30 gal	20 gal	20 gal	15 gal
ABRASIVE	300 lb (each)	300 lb	200 lb	200 lb	150 lb
RUST INHIBITOR	42 oz (each)	42 oz	28 oz	28 oz	21 oz

DB500° GT SERIES

OUR MOST COMPREHENSIVE SYSTEM YET



Pro Model: Includes Mounted Crane

COMMERCIAL & INDUSTRIAL



DB500® GT SERIES

BLAST POT CAPACITY	5 cubic ft		
BLAST TIME	~60 min		
COMPRESSOR CFM	185 CFM		
WATER PUMP	48 gpm		
WATER TANK	250 gal		
AIR DRYER / COOLER	ADCS-350		
BLAST HOSE	100' (Two 50' sections)		
NOZZLE	SLV-5		
DECK DIMENSIONS	21' 3/4" L x 8'11" W		
TOTAL TRAILER DIMENSIONS	24'6" L x 8'6" W		
AXLES	Front: 6,830 lbs, Rear: 11,020 lbs		
DRY WEIGHT (APPROX.)	10,740 lb		
WATER	20 gal		
ABRASIVE	200 lb		
RUST INHIBITOR	28 oz		



BLAST POTS

INDUSTRIAL



COMMERCIAL



COMMERCIAL



COMPACT



COMPACT



_	DB1500®	DB800®	DB500®	DB350 [®]	DB225®
BLAST POT CAPACITY	15 cubic ft	8 cubic ft	5 cubic ft	3 cubic ft	2 cubic ft
BLAST TIME	~2–3 hr	~90 min	~60 min	~45 min	~30 min
DIMENSIONS DRY WEIGHT (APPROX.)	76" H x 48" W x 46"D	63" H x 34" W x 40" D	54" H x 34" W x 40" D	75" H x 27" W x 34" D	55" H x 27" W x 34" D
DRY WEIGHT (APPROX.)	838 lb	427 lb	368 lb	315 lb	263 lb
COMPRESSOR REQUIREMENT	375+ CFM	185+ CFM	185+ CFM	185+ CFM	185+ CFM
BLAST HOSE	100' (Two 50' sections)	50'	50'	50'	50'
NOZZLE	SLV-7 or SLV-8	SLV-6	SLV-5	SLV-5	SLV-5
DRY WEIGHT (APPROX.)	838 lb	427 lb	368 lb	315 lb	263 lb
WATER	75 gal	30 gal	20 gal	15 gal	10 gal
WATER ABRASIVE (WHEN WET BLASTING) RUST INHIBITOR	750 lb	300 lb	200 lb	150 lb	100 lb
RUST INHIBITOR	105 oz	42 oz	28 oz	21 oz	14 oz



AIR DRYING & COOLING

Avoiding Moisture in Dry Blasting

All atmospheric air contains water vapor that will condense into liquid water in a compressed air system.

A properly treated air supply can:

- Prevent clogs from damp abrasive
- Reduce flash rusting of the substrate
- Increase productivity by 12–15%

- Preserve pneumatic controls, filters & parts from increased damage.
- Prevent malfunction of controls due to rust, scale, and clogged orifices
- Help use less abrasive.

Add Services

The auxiliary air ports provide a clean air supply, ideal for powering paint sprayers and air tools.









Portable ADCS

DIMENSIONS 48" L x 31" W x 48" H

CAN TREAT 425 SCFM

425 SCFM

ADCS-350 ADCS-1500

48" L x 31" W x 48" H 48" L x 31" W x 48" H

1500 SCFM

48" L x 34" W x 51" H

2500 SCFM



"In almost every operation, clean, dry compressed air will result in lower operating costs."

- CAGI, COMPRESSED AIR AND GAS INSTITUTE



FINANCING IS AVAILABLE

Preserve cash flow

- Affordable monthly payments to fit your budget.
- Allows you to plan for a predictable expense every month.
- Gives you plenty of flexibility with your business and lifestyle.
- At the end of the loan term, you'll own your equipment, with no payments, for years to come.

Approval is easy

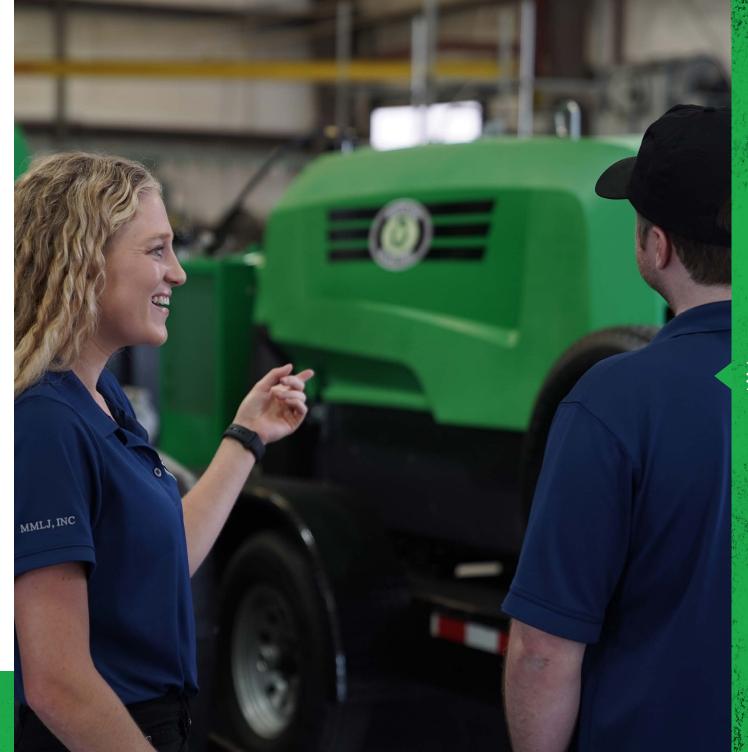
- The equipment itself acts as your collateral.
- Complete a two-minute application online to get pre-approved.

Get started right away

- Why waste more time at your old job?
- Easy and profitable business model allows you to make money right away.

"My first job is going to pay for my machine. How can you beat that? Everything I saw in the video, it's better. I'm more than happy."

- CHUCK S., BUSINESS OWNER



00

FREQUENTLY ASKED QUESTIONS

OVERVIEW

Is it really dustless?

Dustless Blasting uses water to suppress the plume of dust, allowing you to work almost anywhere with minimal containment and clean up.

Unfortunately, the process isn't magic. Media that goes into the machine must come out, and it doesn't disappear into thin air. But compared to sandblasting, the process creates far fewer airborne particles.

Where is the equipment made?

We are proud to be a 100% American manufacturer located in Houston, TX.

Is there a warranty?

MMLJ blast pots are backed by a lifetime warranty.

Other components, such as the compressor, axles, and water pump are covered by their own individual manufacturer warranties.

REQUIREMENTS

Which machine should I choose?

Your choice will depend on the type of jobs you want to tackle. All our machines are capable of the same process, but we offer various sizes that are appropriate for many different jobs, from small hobby projects to large industrial jobs.

The most popular machines for starting a business are the DB500 Mobile S and the DB800 Mobile XL.

What kind of abrasive can be used?

For wet blasting, you can use any abrasive as long as it is clean, consistent in size, and sinks in water. The most popular choice of media is 40/70 recycled, crushed bottle glass.

The mobile machines are also capable of dry blasting and soda blasting, for which you can use any media that a traditional dry blaster or soda blaster can use.

What PPE is required?

When open air blasting, the following is required:

- Eye protection (e.g. face shield or safety glasses)
- Hand protection (e.g. leather gloves)
- Ear protection (e.g. earplugs or earmuffs)

Can my truck pull the mobile trailer?

When fully loaded, the compact DB500 Mobile S weighs about 5,500 lbs and can be towed by most trucks.

The larger DB800 Mobile XL weighs about 9,700 lbs when fully loaded. It requires a one-ton truck to tow it.

BLASTING

What about rust?

By using our specially formulated rust inhibitor, you can prevent flash rust for up to 72 hours. Add the inhibitor to the blast water to prevent flash rust during blasting, and then use it as a rinse after blasting is complete.

Will it warp metal?

The Dustless Blaster will NOT cause warping when wet blasting metal. Warping occurs when friction from dry abrasive heats the metal surface. When you introduce water to the blasting process, the surface temperature of the metal comes down about 10oF and is protected from heat damage.

PAYMENT / FINANCING

Do you offer financing?

Yes. We are proud to offer a financing option for your purchase. Get pre-qualified on our website.

What is the lead time?

Machines typically ship immediately after they have been paid in full.

STARTING A BUSINESS

Is it a franchise?

Dustless Blasting is not a franchise. There are no fees or royalties, ever. You truly own your business and are free to make 100% of the decisions and keep 100% of the profits.

Do I need your marketing materials?

We do not require our contractors to purchase our marketing materials. However, keep in mind that your time is valuable. You don't have to develop a marketing strategy, design brochures, or learn to code a website when we've already done all that for you.

How do I price jobs?

Download the How To Price Jobs Guide on our website, dustlessblasting.com



MMLJ, INC.

5711 Schurmier Rd. Houston TX, 77048

- **800-727-5707**Toll Free
- +1 713-869-2227 International
- Info@DustlessBlasting.com
 Email
- 6 713-868-8041 Fax
- f Facebook.com/DustlessBlaster
- Youtube.com/MMLJManufacturing
- @DustlessBlaster
- @Dustless_Blasting

www.DustlessBlasting.com