



# CASE STUDY

## Remove Failing Powder Coating from Rims



**Objective:** Strip failing powder coating from rims



**Location:**  
Nova Scotia, Canada

Our mobile Dustless Blasting machines are also capable of dry blasting, which may be necessary when the weather is freezing or below freezing.

Note the snow on the ground – our contractor chose to blast dry in these conditions.

Remember – as a contractor offering a premium service, you can upcharge when necessary. This contractor was able to charge 50% more than he usually does, because the customer wanted a rush job.



"I charged [the customer] \$75 a rim. **They wanted them done ASAP, so they got the ASAP price.** I picked the rims up and delivered them back in 2 hrs. They were happy with my service."

**Dustless Blasting Atlantic Ltd**, Nova Scotia, Canada



### Technical Details

**EQUIPMENT:**

DB500 Mobile

**PRESSURE:**

80 PSI

**AIR COMPRESSOR:**

185 CFM

**BLAST TIME:**

1 hour

**BLASTING TYPE:**

Dry blasting

**NOZZLE:**

#5 SLV nozzle

**ABRASIVE:**

40/70 crushed glass



### Pricing Breakdown

**BLAST TIME**

**1 HR**

**CHARGED TO CUSTOMER**

**\$300**

**4 BAGS OF MEDIA**

(based on average consumption rate)

**\$40**

**2 GALLONS OF DIESEL**

(based on average consumption rate and average fuel prices as of 2019)

**\$6**

**TOTAL PROFIT**

**\$254**